

2<sup>nd</sup> Quarter Earnings Call

Energy forward.

Tuesday, August 6, 2019

# Cautionary Statements and Factors That May Affect Future Results



Statements made in this presentation about future operating results or other future events are forward-looking statements under the Safe Harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from the forward-looking statements. A discussion of factors that could cause actual results or events to vary is contained in the Appendix to this presentation and in the Company's SEC filings.

## Agenda



Executive Overview Bill Spence

II. Financial Review Joe Bergstein

III. Closing Remarks and Q&A Bill Spence

### **Executive Overview**



#### Q2 2019 Highlights

- Delivered Q2 2019 ongoing earnings results of \$0.58 per share
- On track to achieve financial targets
  - Reaffirmed 2019 ongoing earnings guidance range of \$2.30 - \$2.50 per share
  - Reaffirmed 5-6% EPS growth rate through 2020<sup>(1)</sup>
  - Maintained 2021 earnings forecast range of \$2.50 –
     \$2.80 per share
- Continued Operational Excellence
  - PPL companies awarded 48<sup>th</sup> and 49<sup>th</sup> J.D. Power Awards, achieving top rankings in customer satisfaction
  - WPD ranked 1<sup>st</sup> in Stakeholder Engagement and Consumer Vulnerability for the 8<sup>th</sup> consecutive year
  - PPL Electric Utilities named 2019 Investor-Owned Utility of the Year and recognized as one of the most trusted utility brands in the U.S. (2)(3)
  - LG&E earned Safety Excellence award from AGA

#### Regulatory Update

Continued engagement with Ofgem on RIIO-2

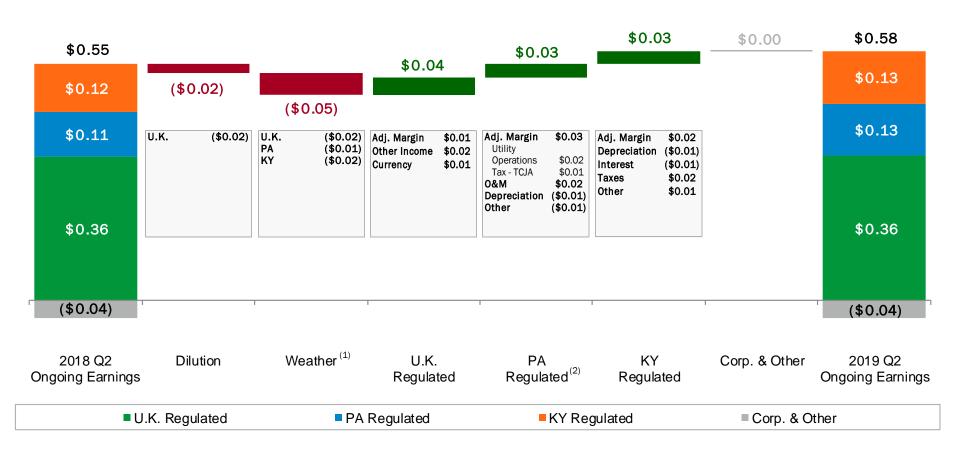


Note: See Appendix for the reconciliation of reported earnings to earnings from ongoing operations.

- (1) Based on original midpoint of 2018 earnings guidance of \$2.30 per share.
- (2) Investor-Owned Utility of the Year awarded by the Smart Electric Power Alliance (SEPA), recognizing PPL's development of its distributed energy resource management system.
- (3) Most trusted utility brand recognition according to 2019 study from Escalent, a human behavior and analytics firm.

## Q2 Financial Results





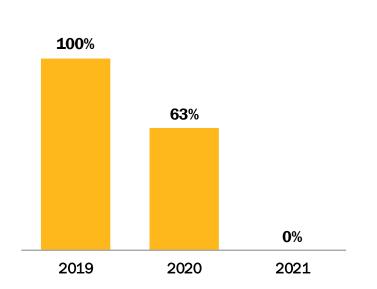
Note: See Appendix for the reconciliation of reported earnings to earnings from ongoing operations.

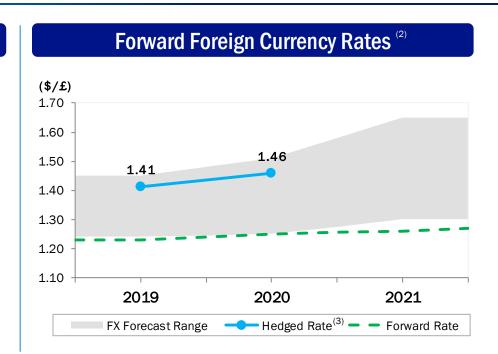
- (1) Reflects estimated impact of weather on sales volumes and related adjusted gross margins in the chart above.
- (2) PA Regulated's Q2 variance reflects \$0.01 from the timing impact related to U.S. tax reform.

## Foreign Currency Update



#### Foreign Currency Hedge Status (1)





- Increased 2020 hedge position to 63% from 55% during Q2
- Continue to utilize options for incremental hedges; options represent about onethird of the hedge portfolio for 2020

<sup>(1)</sup> PPL's foreign currency hedge status as of July 31, 2019.

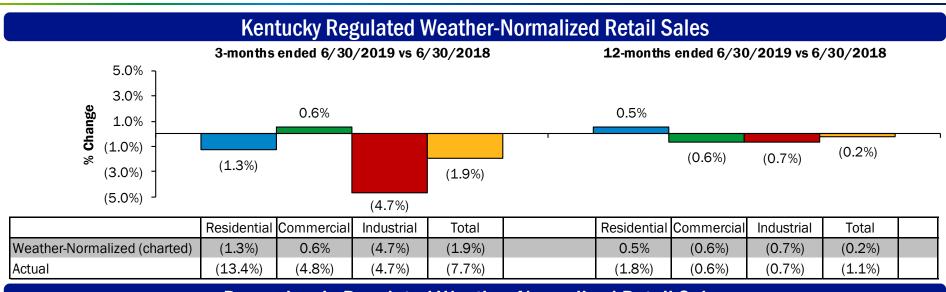
<sup>(2)</sup> Forward foreign currency rates sourced from Bloomberg as of July 31, 2019. Forecast range reflects views from up to 14 financial institutions and does not represent PPL's internal forecast. Not all institutions provide forecasts for all periods.

<sup>(3)</sup> Hedge rates reflect a combination of average-rate forwards and options. Average hedge rates based on the average forward rate and the average floor in the options.

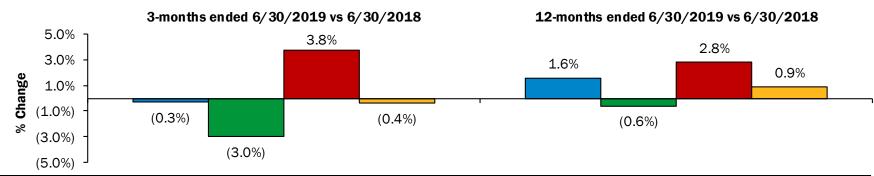




## U.S. Regulated Volume Variances



#### Pennsylvania Regulated Weather-Normalized Retail Sales

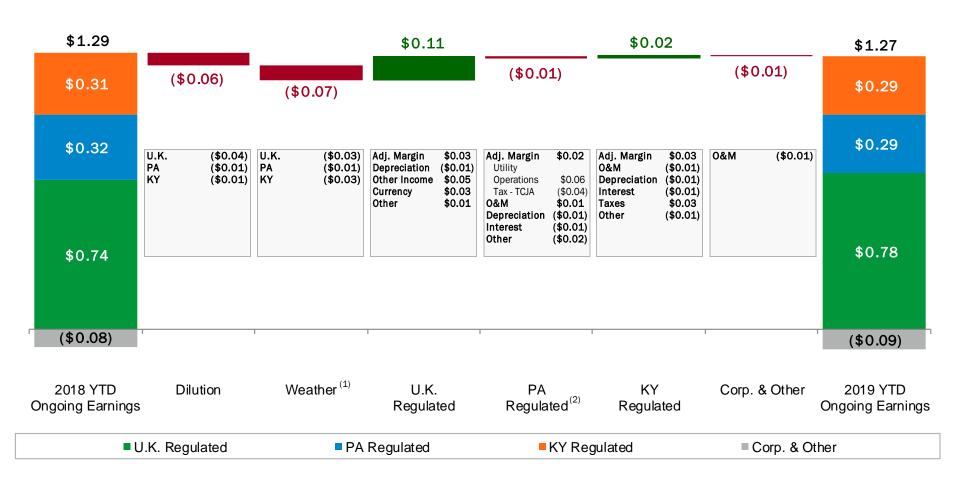


	Residential	Commercial	Industrial	Total	Residential	Commercial	Industrial	Total	
Weather-Normalized (charted)	(0.3%)	(3.0%)	3.8%	(0.4%)	1.6%	(0.6%)	2.8%	0.9%	
Actual	(6.2%)	(4.1%)	3.8%	(3.2%)	2.4%	(0.4%)	2.8%	1.3%	

Note: Total includes Residential, Commercial and Industrial customer classes as well as "Other," which is not depicted on the charts above.

### YTD Financial Results



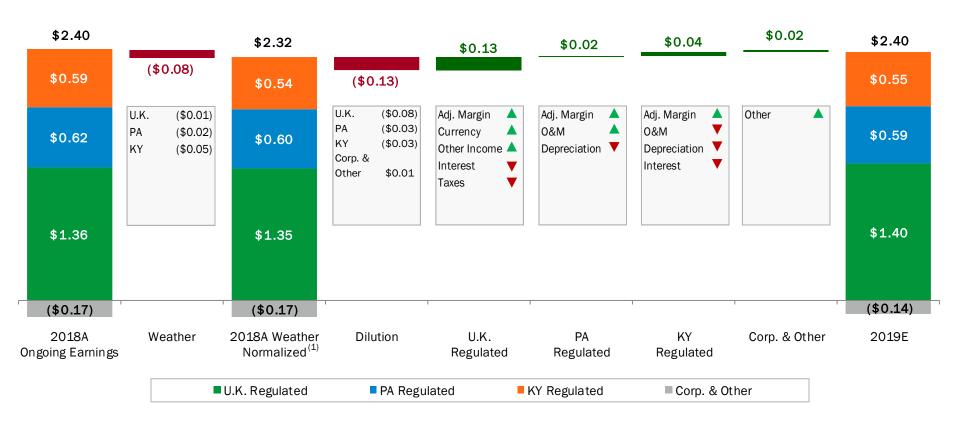


Note: See Appendix for the reconciliation of reported earnings to earnings from ongoing operations.

- (1) Reflects estimated impact of weather on sales volumes and related adjusted gross margins in the chart above.
- (2) PA Regulated's YTD variance reflects (\$0.04) related to reduced income taxes in rates as a result of U.S. tax reform.

### 2019 Financial Outlook



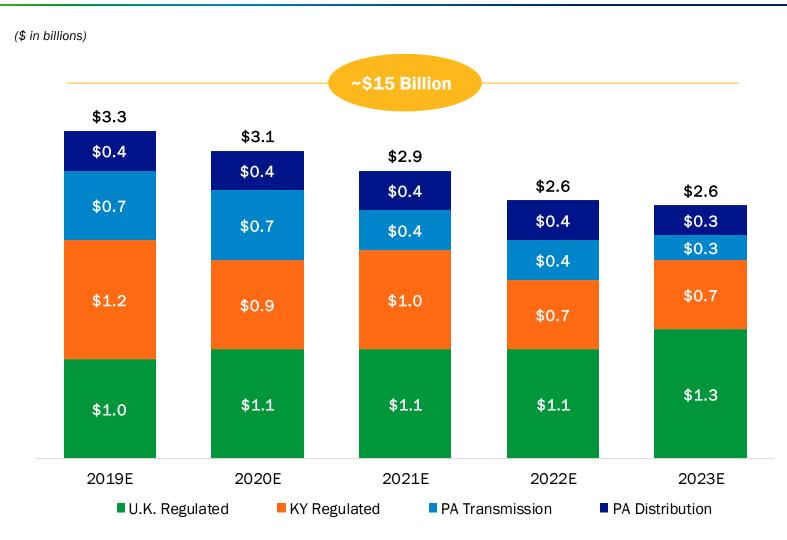


Note: See Appendix for the reconciliation of reported earnings to earnings from ongoing operations.

 $(1) \quad \text{Excludes the estimated impact of weather of $0.08 per share for relative comparison.} \\$ 







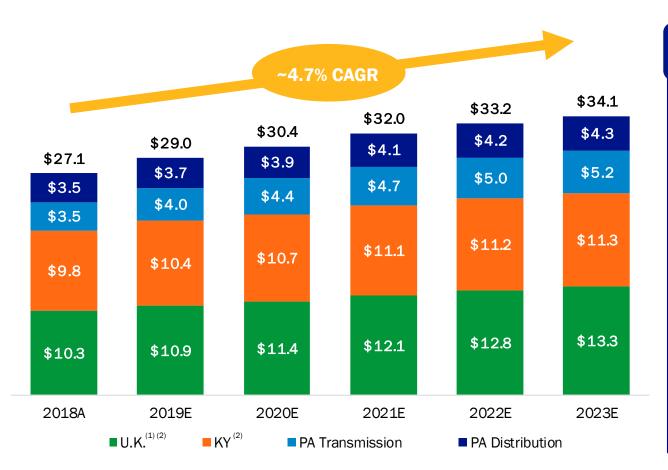
Note: U.K. capital plan is based on assumed exchange rates of 1.35/£ for 2019 and 1.40/£ for 2020-2023.

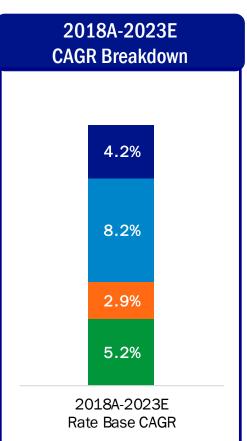
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## Projected Rate Base Growth



(\$ in billions)





<sup>(1)</sup> Based on assumed exchange rate of 1.35/£ in all years for comparability purposes.

<sup>(2)</sup> Represents Regulatory Asset Value (RAV) for U.K. and utility capitalization for KY.

# Prudent Investments, Timely Recovery Drive 5-6% EPS Growth Through 2020



## Strong Rate Base Growth

Supported by constructive regulatory recovery mechanisms



<sup>(1)</sup> Based on exchange rate of 1.35/£ in all years for comparability purposes.

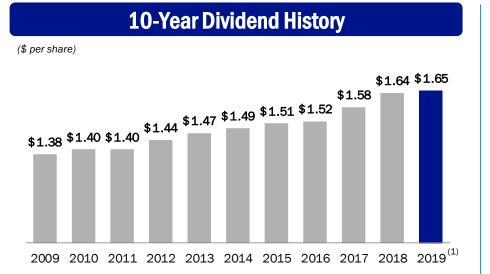
<sup>(2)</sup> Represents Regulatory Asset Value (RAV) for U.K. Represents utility capitalization for KY.

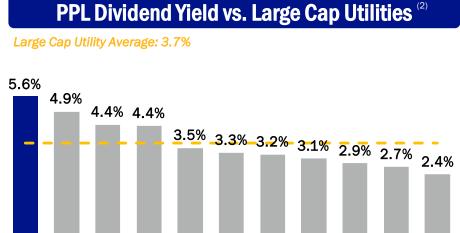
# Commitment to Dividend Growth



### Delivers consistent dividend

Dividends are a key component to PPL's investment proposition





- PPL has a long standing history of paying dividends to shareholders
  - July 1<sup>st</sup> dividend represents the 294<sup>th</sup> consecutive quarterly dividend paid

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<sup>(1)</sup> Annualized dividend based on February 14, 2019 announced increase. Actual dividends to be determined by Board of Directors.

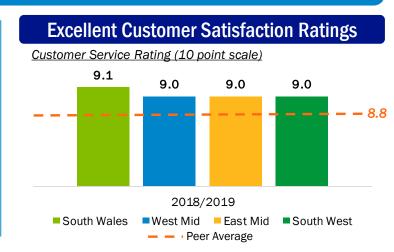
<sup>(2)</sup> Dividend yield calculated based on share prices and annualized dividends as of July 31, 2019.



## U.K. Regulated Incentive Revenues

# WPD continues to demonstrate how premier network operators deliver value for customers and shareowners





- WPD has the ability to earn annual incentive revenues for strong operational performance:
  - <u>Customer Interruptions/Minutes Lost</u> rewards or penalizes DNOs for managing and reducing power outage frequency and duration.
  - <u>The Broad Measure of Customer Service</u> rewards or penalizes DNOs based on supply interruptions, connections and general inquiries, complaints, stakeholder engagement, and delivery of social obligations.
  - Time to Connect incentive rewards DNOs for reducing connection times against Ofgem targets.

<sup>(1)</sup> Based on calendar year revenues on an exchange rate of \$1.35/£ in all years for comparability purposes. Annual incentives are reflected in customer rates on a two-year lag from the time they are earned.

## U.K. Regulated: True-up Mechanisms



#### TRU Adjustment

- Tariffs are set using a forecasted RPI as determined by HM Treasury
- Forecasted RPI is trued up to actuals and the corresponding revenue adjustment is collected from or returned to customers two regulatory years later

#### MOD Adjustment

- On an annual basis, certain components of base revenue are updated for financial adjustments including tax, pension, cost of debt and legacy price control adjustments
- MOD adjustment also includes the Totex Incentive Mechanism which allows WPD to retain 70% of any
  cost savings against the RIIO-ED1 business plan and bear 70% of any cost over-runs
- Similar to TRU, most MOD components result in a revenue adjustment two regulatory years later

#### Correction Factor (K-factor) Adjustment

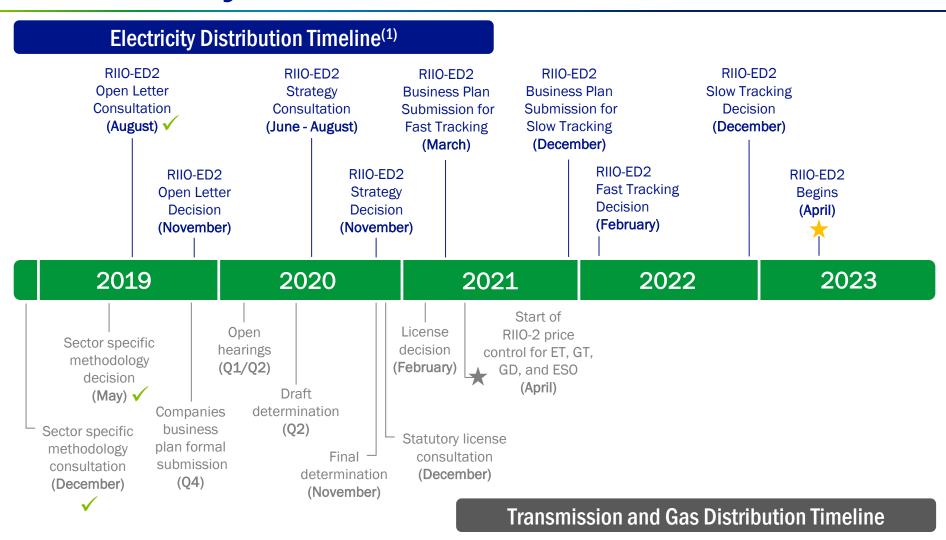
- A K-factor is created if set tariffs or delivered volumes do not recover allowed revenue for a regulatory year
- Over and under-recoveries are included in allowed revenues two regulatory years later

Adjustments included in current forecast				
(\$ in millions, pre-tax)	2019	2020	2021	
TRU	\$0	\$0		
MOD	(\$50)	(\$100)		
K-factor	(\$10)	(\$30)		
Total	(\$60)	(\$130)	(\$190) - (\$240)	

Note: Based on assumed exchange rates of \$1.35/£ for 2019 and \$1.40/£ for 2020 and 2021.

# U.K. Regulated: RIIO-2 Projected Timelines





<sup>(1)</sup> Ofgem will consult on the need for Fast Tracking in RIIO-ED2 as part of the strategy consultation in June 2020. The electricity distribution timeline shown here represents the events following an Ofgem decision that allows Fast Tracking.

## **Funding Growth**



(\$ in millions)	2018A	2019E <sup>(1)</sup>
Domestic Cash from Operations	\$1,905	\$1,800
Domestic Maintenance Capex (2)	(844)	(950)
Dividend From U.K. Regulated	399	400
Cash Available for Distribution	\$1,460	\$1,250
Common Dividend	(1,133)	(1,200)
Cash Available for Reinvestment	\$327	\$50
Domestic Growth Capex	(\$1,470)	(\$1,250)
Debt Maturities	(\$277)	(\$200)
Debt Issuances, Change in Short Term Debt, and Change in Cash (3)	1,028	350
Equity Issuances	689	1,150
Other Investing and Financing Activities	(297)	(100)
Additional Funding Sources for Domestic Growth Capex	\$1,143	\$1,200

Note: Information provided on slide to be updated on an annual basis. See Appendix for the reconciliation of Domestic Cash Flows.

- (1) Based on midpoint of projected 2019 earnings guidance and related assumptions.
- (2) Represents book depreciation.
- (3) Includes domestic issuances (short and long term), net of issue costs.

## **Debt Maturities**



(\$ in Millions)	2019	2020	2021	2022	2023	2024 and Beyond	Total
PPL Capital Funding	\$0	\$0	\$0	\$800	\$600	\$3,130	\$4,530
PPL Electric Utilities <sup>(1)</sup>	0	100	400	474	90	2,675	3,739
LG&E and KU Energy	0	475	250	0	0	0	725
Louisville Gas & Electric <sup>(1)</sup>	40	0	292	0	0	1,692	2,024
Kentucky Utilities <sup>(1)</sup>	96	500	0	0	13	2,033	2,642
WPD plc	0	0	500	0	632	707	1,839
WPD Operating Companies <sup>(2)</sup>	0	189	0	0	884	4,624	5,697
Total	\$136	\$1,264	\$1,442	\$1,274	\$2,219	\$14,861	\$21,196

Note: As of June 30, 2019.

<sup>(1)</sup> Amounts reflect the timing of any put option on municipal bonds that may be put by the holders before the bonds' final maturities.

<sup>(2)</sup> Includes WPD (East Midlands) plc, WPD (West Midlands) plc, WPD (South Wales) plc and WPD (South West) plc.





Entity	Facility	Expiration Date	Capacity (Millions)	Borrowed (Millions)	Letters of Credit & Commercial Paper Issued (Millions)	Unused Capacity (Millions)
PPL Capital Funding	Syndicated Credit Facility	Jan-2024	\$1,450	\$0	\$1,014	\$436
	Bilateral Credit Facility	Mar-2020	100	0	15	85
			\$1,550	\$0	\$1,029	\$521
PPL Electric Utilities	Syndicated Credit Facility	Jan-2024	\$650	\$0	\$186	\$464
Louisville Gas & Electric	Syndicated Credit Facility	Jan-2024	\$500	\$0	\$96	\$404
Kentucky Utilities	Syndicated Credit Facility	Jan-2024	\$400	\$0	\$0	\$400
	Letter of Credit Facility	Oct-2020	198	0	198	0
			\$598	\$0	\$198	\$400
WPD	WPD plc Syndicated Credit Facility	Jan-2023	£210	£158	£0	£52
	WPD (South West) Syndicated Credit Facility	Jul-2021	245	0	0	245
	WPD (East Midlands) Syndicated Credit Facility	Jul-2021	300	81	0	219
	WPD (West Midlands) Syndicated Credit Facility	Jul-2021	300	33	0	267
	Uncommitted Credit Facilities		100	0	4	96
			£1,155	£272	£4	£879

Note: As of June 30, 2019.

# PPL's Credit Ratings



PPL Corporation					
Credit Rating	S&P	Moody's			
Secured	NR	NR			
Unsecured	NR	NR			
Long-term Issuer	A-	Baa2			
Outlook	Stable	Stable			

PPL Capital Funding						
Credit Rating	S&P	Moody's				
Secured	NR	NR				
Unsecured	BBB+	Baa2				
Long-term Issuer	A-	NR				
Outlook	Stable	Stable				

WPD Holding Company					
Credit Rating	S&P	Moody's			
Secured	NR	NR			
Unsecured	BBB+	Baa3			
Long-term Issuer	A-	Baa3			
Outlook	Stable	Stable			

WPD Operating Companies						
Credit Rating	S&P	Moody's				
Secured	NR	NR				
Unsecured	A-	Baa1				
Long-term Issuer	A-	Baa1				
Outlook	Stable	Stable				

LKE Holding Company					
Credit Rating	S&P	Moody's			
Secured	NR	NR			
Unsecured	BBB+	Baa1			
Long-term Issuer	A-	Baa1			
Outlook	Stable	Stable			

LKE Operating Companies					
Credit Rating	S&P	Moody's			
Secured	Α	A1			
Unsecured	NR	NR			
Long-term Issuer	A-	A3			
Outlook	Stable	Stable			

PPL Electric Utilities				
Credit Rating	S&P	Moody's		
Secured	Α	A1		
Unsecured	NR	NR		
Long-term Issuer	A-	A3		
Outlook	Stable	Stable		

Note: As of June 30, 2019.

# Reconciliation of Segment Reported Earnings to Earnings From Ongoing Operations

After-Tax (Unaudited)	2nd Quarter												Year	-to-Date			
(millions of dollars)			J	lune 3	<b>0, 201</b> 9	)						J	une 3	30, <b>201</b> 9	)		
	U.K.		KY		PA	C	orp. &	-	otal (		U.K.	KY		PA	Co	orp. &	otal
	Reg.		Reg.		Reg.		Other		Utai		Reg.	Reg.		Reg.	(	Other	Jlai
Reported Earnings	\$ 284	\$	97	\$	94	\$	(34)	\$	441	\$	548	\$ 214	\$	215	\$	(70)	\$ 907
Less: Special Items (expense) benefit:																	
Foreign currency economic hedges, net of tax of (\$7), \$4	24								24		(16)						(16)
Talen litigation costs, net of tax of \$1, \$1							(1)		(1)							(3)	(3)
Other, net of tax of \$1, \$1	(4)								(4)		(4)	 					(4)
Total Special Items	20		-				(1)		19		(20)	-		-		(3)	(23)
Earnings from Ongoing Operations	\$ 264	\$	97	\$	94	\$	(33)	\$	422	\$	568	\$ 214	\$	215	\$	(67)	\$ 930

After-Tax (Unaudited) (per share - diluted)	2nd Quarter June 30, 2019												r-to-Date 30, 2019			
	U.K. Reg.		KY Reg.		PA Reg.	(	Corp. & Other		Total		U.K. Reg.	KY Reg.	PA Reg.	Corp. & Other	1	<b>Fotal</b>
Reported Earnings	\$ 0.39	\$	0.13	\$	0.13	\$	(0.05)	\$	0.60	\$	0.75	\$ 0.29	\$ 0.29	\$ (0.09)	\$	1.24
Less: Special Items (expense) benefit:																
Foreign currency economic hedges	0.04								0.04		(0.02)					(0.02)
Talen litigation costs							(0.01)		(0.01)							
Other	(0.01)								(0.01)		(0.01)					(0.01)
Total Special Items	0.03		-		-		(0.01)		0.02		(0.03)	-	 -	-		(0.03)
Earnings from Ongoing Operations	\$ 0.36	\$	0.13	\$	0.13	\$	(0.04)	\$	0.58	\$	0.78	\$ 0.29	\$ 0.29	\$ (0.09)	\$	1.27

# Reconciliation of Segment Reported Earnings to Earnings From Ongoing Operations

		2nd Quarter				,	Year-to-Date		
	Ju	une 30, 201	8			J	une 30, 201	.8	
U.K.	KY	PA	Corp. &	Total	U.K.	KY	PA	Corp. &	Total
Reg.	Reg.	Reg.	Other	IUtai	Reg.	Reg.	Reg.	Other	IUtai
\$ 394	\$ 77	\$ 75	\$ (31)	\$ 515	\$ 591	\$ 210	\$ 223	\$ (57)	\$ 967
									ļ
140				140	75				75
	(9)			(9)		(9)			(9)
140	(9)		-	131	75	(9)	-		66
\$ 254	\$ 86	\$ 75	\$ (31)	\$ 384	\$ 516	\$ 219	\$ 223	\$ (57)	\$ 901
1	Reg. \$ 394 140	U.K. KY Reg. Reg. \$ 394 \$ 77  140  (9)  140 (9)	June 30, 201  U.K. KY PA  Reg. Reg. Reg. \$ 394 \$ 77 \$ 75  140  (9)  140 (9)	Reg.         Reg.         Reg.         Other           \$ 394         \$ 77         \$ 75         \$ (31)           140         (9)         -         -           140         (9)         -         -	June 30, 2018       U.K.     KY     PA     Corp. & Other     Total       \$ 394     \$ 77     \$ 75     \$ (31)     \$ 515       140     (9)     (9)       140     (9)     -     -     131	June 30, 2018       U.K.     KY     PA     Corp. & Other     Total     U.K.       Reg.     Reg.     Other     Total     Reg.       \$ 394     \$ 77     \$ 75     \$ (31)     \$ 515     \$ 591       140     (9)     (9)     (9)       140     (9)     -     -     131     75	June 30, 2018       U.K.     KY     PA     Corp. & Total     U.K.     KY       Reg.     Reg.     Reg.     Reg.     Reg.       \$ 394     \$ 77     \$ 75     \$ (31)     \$ 515     \$ 591     \$ 210       140     \$ (9)     \$ (9)     \$ (9)       140     \$ (9)     \$ (9)     \$ (9)       140     \$ (9)     \$ (9)	June 30, 2018       June 30, 201       U.K.     KY     PA     Corp. & Total     U.K.     KY     PA       Reg.     Reg.     Reg.     Reg.     Reg.     Reg.       \$ 394     \$ 77     \$ 75     \$ (31)     \$ 515     \$ 591     \$ 210     \$ 223       140     9     9     9     9     9     9     9       140     9     -     -     131     75     9     -     -	June 30, 2018       U.K.     KY     PA     Corp. & Corp. & Total     U.K.     KY     PA     Corp. & Corp. & Reg.       Reg.     Reg.     Reg.     Reg.     Reg.     Reg.     Other       \$ 394     \$ 77     \$ 75     \$ (31)     \$ 515     \$ 591     \$ 210     \$ 223     \$ (57)       140     \$ (9)     \$

After-Tax (Unaudited) (per share - diluted)			2nd Quarter ine 30, 201					Year-to-Date ıne 30, 201		
	U.K. Reg.	KY Reg.	PA Reg.	Corp. & Other	Total	U.K. Reg.	KY Reg.	PA Reg.	Corp. & Other	Total
Reported Earnings Less: Special Items (expense) benefit:	\$ 0.55	\$ 0.11	\$ 0.11	\$ (0.04)	\$ 0.73	\$ 0.84	\$ 0.30	\$ 0.32	\$ (0.08)	\$ 1.38
Foreign currency economic hedges	0.19				0.19	0.10				0.10
Kentucky state tax reform		(0.01)			(0.01)		(0.01)			(0.01)
Total Special Items	0.19	(0.01)			0.18	0.10	(0.01)	-	-	0.09
Earnings from Ongoing Operations	\$ 0.36	\$ 0.12	\$ 0.11	\$ (0.04)	\$ 0.55	\$ 0.74	\$ 0.31	\$ 0.32	\$ (0.08)	\$ 1.29

# Reconciliation of Segment Reported Earnings to Earnings From Ongoing Operations

After-Tax (Unaudited)			Twel	ve I	Months E	nde	d		
(millions of dollars)			Dec	eml	ber 3 <b>1</b> , 2	018	3		
	U.K.		KY		PA		Corp. &		Total
	Reg. Reg. Reg. Other								iotai
Reported Earnings	\$ 1,114	\$	411	\$	431	\$	(129)	\$	1,827
Less: Special Items (expense) benefit:									
Foreign currency economic hedges, net of tax of (\$39)	148								148
U.S. tax reform	3		2				(5)		-
Kentucky state tax reform			(9)						(9)
IT transformation, net of tax of \$2					(5)				(5)
Talen litigation costs, net of tax of \$2							(7)		(7)
Death benefit, net of tax of \$1	 (5)								(5)
Total Special Items	 146		(7)		(5)		(12)		122
Earnings from Ongoing Operations	\$ 968	\$	418	\$	436	\$	(117)	\$	1,705

After-Tax (Unaudited)		Twel	ve I	Months E	nde	d	
(per share - diluted)		Dec	eml	ber 3 <b>1</b> , 2	018	3	
	U.K.	KY		PA		Corp. &	Total
	Reg.	Reg.		Reg.		Other	iotai
Reported Earnings	\$ 1.57	\$ 0.58	\$	0.61	\$	(0.18)	\$ 2.58
Less: Special Items (expense) benefit:							
Foreign currency economic hedges	0.21						0.21
U.S. tax reform	0.01						0.01
Kentucky state tax reform		(0.01)					(0.01)
IT transformation				(0.01)			(0.01)
Talen litigation costs						(0.01)	(0.01)
Death benefit	(0.01)						(0.01)
Total Special Items	0.21	(0.01)		(0.01)		(0.01)	0.18
Earnings from Ongoing Operations	\$ 1.36	\$ 0.59	\$	0.62	\$	(0.17)	\$ 2.40



# Adjusted Gross Margins Summary

(Unaudited)		1	Three Month	s Ended	June 30,		
(millions of dollars, except share data)						Per Sh	are Diluted
	2019		2018	CI	nange	(af	ter-tax)
U.K. Adjusted Gross Margins	\$ 500	\$	538	\$	(38)	\$	(0.04)
Less: Impact of changes in foreign currency exchange rates					(31)		(0.03)
U.K. Adjusted Gross Margins excluding impact of foreign currency exchange rates				\$	(7)	\$	(0.01)
Kentucky Adjusted Gross Margins	\$ 484	\$	481	\$	3	\$	0.00
Pennsylvania Adjusted Gross Margins							
Distribution	\$ 204	\$	192	\$	12	\$	0.01
Transmission	142		137		5		0.01
Total Pennsylvania Adjusted Gross Margins	\$ 346	\$	329	\$	17	\$	0.02
(Unaudited)			Six Months	Ended J	une 30,		
(millions of dollars, except share data)						Per Sh	are Diluted
	2019		2018	CI	nange	(af	ter-tax)
U.K. Adjusted Gross Margins	\$ 1,046	\$	1,111	\$	(65)	\$	(80.0)
Less: Impact of changes in foreign currency exchange rates					(69)		(80.0)
U.K. Adjusted Gross Margins excluding impact of foreign currency exchange rates				\$	4	\$	0.00
Kentucky Adjusted Gross Margins	\$ 1,014	\$	1,016	\$	(2)	\$	(0.00)
Pennsylvania Adjusted Gross Margins							
Distribution	\$ 464	\$	470	\$	(6)	\$	0.00
Transmission	285		273		12		0.01
Total Pennsylvania Adjusted Gross Margins	\$ 749	\$	743	\$	6	\$	0.01

# Reconciliation of Year-to-Date Adjusted Gross Margins to Operating Income



(Unaudited)			Thre	e Mont	hs Er	nded Jur	ne 30	, 2019		Six Months Ended June 30, 2019									
(millions of dollars)	Adj G	J.K. usted ross irgins	Adj G	KY usted ross irgins	Ad G	PA justed iross argins	0	Other	erating	Ad	U.K. Ijusted Gross Jargins		KY Ijusted Gross argins	(	PA ljusted Gross argins	Ot	ther		erating come
Operating Revenues	\$	531	\$	732	\$	521	\$	19	\$ 1,803	\$	1,105	\$	1,577	\$	1,166	\$	34	\$	3,882
Operating Expenses																			
Fuel				168					168				362						362
Energy purchases				27		110		1	138				106		281		1		388
Other operation and maintenance		31		23		31		397	482		59		45		62		806		972
Depreciation				29		12		259	300				48		22		514		584
Taxes, other than income				1		22		52	75				2		52		101		155
Total Operating Expenses		31		248		175		709	1,163		59		563		417		1,422		2,461
Total	\$	500	\$	484	\$	346	\$	(690)	\$ 640	\$	1,046	\$	1,014	\$	749	\$ (	(1,388)	\$	1,421

(Unaudited)			Thre	e Mont	hs En	ded Jun	ie 30	, 2018				S	ix Month	s En	ded June	30,	2018	
millions of dollars)	Adj G	U.K. justed ross	Adj G	KY justed ross	Adj G	PA usted ross		ther	erating	(	U.K. Ijusted Gross		KY djusted Gross	(	PA ljusted Gross	^	ther	erating
Operating Revenues	\$	574	\$	743	\$	frgins 517	\$	14	\$ 1,848	\$	1,179	\$	1,615	\$	1,156	\$	24	\$ 3,974
Operating Expenses																		
Fuel				189					189				403					403
Energy purchases				33		115			148				113		276			389
Other operation and maintenance		36		23		43		404	506		68		48		69		789	974
Depreciation				17		8		248	273				34		16		492	542
Taxes, other than income						22		52	74				1		52		104	157
Total Operating Expenses		36		262		188		704	1,190		68		599		413		1,385	2,465
Total	\$	538	\$	481	\$	329	\$	(690)	\$ 658	\$	1,111	\$	1,016	\$	743	\$	(1,361)	\$ 1,509



### Reconciliation of PPL's Earnings Forecast

After-Tax (Unaudited)			2	2019 Foreca	st						
(per share - diluted)			Midpoint			Forecas	t Range				
	U.K. KY PA Corp. & Total										
	Reg.	Reg.	Reg.	Other	IUlai	2019	2019				
Estimate of Reported Earnings	\$ 1.37	\$ 0.55	\$ 0.59	\$ (0.14)	\$ 2.37	\$ 2.47	\$ 2.27				
Less: Special Items (expense) benefit: (1)											
Foreign currency economic hedges	(0.02)				(0.02)	(0.02)	(0.02)				
Other	(0.01)				(0.01)	(0.01)	(0.01)				
Total Special Items	(0.03)		-		(0.03)	(0.03)	(0.03)				
Forecast of Earnings from Ongoing Operations	\$ 1.40	\$ 0.55	\$ 0.59	\$ (0.14)	\$ 2.40	\$ 2.50	\$ 2.30				

<sup>(1)</sup> Reflects only special items recorded through June 30, 2019. PPL is not able to forecast special items for future periods.



### Reconciliation of Domestic Cash Flows

Year Ended December 2018 (millions of dollars)									
Presentation of Funding Gro	wth		Reclassificat	ions		Adjustments	PPL Global, LLC		PPL Consolidated Statement of Cash Flows
	non-GAAP	Domestic	Dividend From	Common	Other	Domestic	Statement of	GAAP	
Description	Amount	Maint. Capex	U.K. Regulated	Dividend	Investing	Change in Cash	Cash Flows	Amount	Description
Domestic Cash from Operations	\$1,905								
Domestic Maintenance Capex	(844)								
Dividend From U.K. Regulated	\$399								
Cash Available for Distribution	\$1,460								
Common Dividend	(1,133)								_
Cash Available for Reinvestment	\$327	\$844	(\$399)	\$1,133	-	\$1	\$915	\$2,821	Net cash provided by operating activities
Domestic Growth Capex	(\$1,470)	(\$844)			(\$112)		(\$935)	(\$3,361)	Net cash used in investing activities
Debt Maturities	(277)								
Debt Issuances, Change in Short									
Term Debt, and Change in Cash	1,028								
Equity Issuances	689								
Other Investing & Financing Activities	(297)								
Additional Funding Sources for									_
Domestic Growth Capex	\$1,143		\$399	(\$1,133)	\$112	\$190	(\$21)	\$690	Net cash provided by financing activities
							(15)		
							(18)		Effect of exchange rates on cash and cash equivalents
						\$191	(\$59)	<u>\$132</u>	Net increase in cash and cash equivalents

Note: For 2019, due to the generalized and forward-looking nature of this information, the Company has not reconciled the presented non-GAAP financial measures to the most directly comparable GAAP financial measures.

# ppl

## Forward-Looking Information Statement PP

Statements contained in this presentation, including statements with respect to future earnings, cash flows, dividends, financing, regulation and corporate strategy are "forward-looking statements" within the meaning of the federal securities laws. Although PPL Corporation believes that the expectations and assumptions reflected in these forward-looking statements are reasonable, these statements are subject to a number of risks and uncertainties, and actual results may differ materially from the results discussed in the statements. The following are among the important factors that could cause actual results to differ materially from the forward-looking statements: market demand for energy in our service territories, weather conditions affecting customer energy usage and operating costs; the effect of any business or industry restructuring; the profitability and liquidity of PPL Corporation and its subsidiaries; new accounting requirements or new interpretations or applications of existing requirements; operating performance of our facilities; the length of scheduled and unscheduled outages at our generating plants; environmental conditions and requirements and the related costs of compliance; system conditions and operating costs; development of new projects, markets and technologies; performance of new ventures; asset or business acquisitions and dispositions; any impact of hurricanes or other severe weather on our business; receipt of necessary government permits, approvals, rate relief and regulatory cost recovery; capital market conditions and decisions regarding capital structure; the impact of state, federal or foreign investigations applicable to PPL Corporation and its subsidiaries; the outcome of litigation against PPL Corporation and its subsidiaries; stock price performance; the market prices of equity securities and the impact on pension income and resultant cash funding requirements for defined benefit pension plans; the securities and credit ratings of PPL Corporation and its subsidiaries; political, regulatory or economic conditions in states, regions or countries where PPL Corporation or its subsidiaries conduct business, including any potential effects of threatened or actual cyber attack, terrorism or war or other hostilities; British pound sterling to U.S. dollar exchange rates; new state, federal or foreign legislation, including new tax legislation; and the commitments and liabilities of PPL Corporation and its subsidiaries. All forward-looking statements should be considered in light of these important factors and in conjunction with the factors and other matters in PPL Corporation's Form 10-K and other reports on file with the Securities and Exchange Commission.



### Definitions of non-GAAP Financial Measures

Management utilizes "Earnings from Ongoing Operations" as a non-GAAP financial measure that should not be considered as an alternative to reported earnings, or net income, an indicator of operating performance determined in accordance with GAAP. PPL believes that Earnings from Ongoing Operations is useful and meaningful to investors because it provides management's view of PPL's earnings performance as another criterion in making investment decisions. In addition, PPL's management uses Earnings from Ongoing Operations in measuring achievement of certain corporate performance goals, including targets for certain executive incentive compensation. Other companies may use different measures to present financial performance.

Earnings from Ongoing Operations is adjusted for the impact of special items. Special items are presented in the financial tables on an after-tax basis with the related income taxes on special items separately disclosed. Income taxes on special items, when applicable, are calculated based on the effective tax rate of the entity where the activity is recorded. Special items may include items such as:

- Unrealized gains or losses on foreign currency economic hedges (as discussed below).
- Gains and losses on sales of assets not in the ordinary course of business.
- Impairment charges.
- Significant workforce reduction and other restructuring effects.
- Acquisition and divestiture-related adjustments.
- Other charges or credits that are, in management's view, non-recurring or otherwise not reflective of the company's ongoing operations.

Unrealized gains or losses on foreign currency economic hedges include the changes in fair value of foreign currency contracts used to hedge GBP-denominated anticipated earnings. The changes in fair value of these contracts are recognized immediately within GAAP earnings. Management believes that excluding these amounts from Earnings from Ongoing Operations until settlement of the contracts provides a better matching of the financial impacts of those contracts with the economic value of PPL's underlying hedged earnings.



## Definitions of non-GAAP Financial Measures P

Management also utilizes the following non-GAAP financial measures as indicators of performance for its businesses:

"U.K. Adjusted Gross Margins" is a single financial performance measure of the electricity distribution operations of the U.K. Regulated segment. In calculating this measure, direct costs such as connection charges from National Grid, which owns and manages the electricity transmission network in England and Wales, and Ofgem license fees (recorded in "Other operation and maintenance" on the Statements of Income) are deducted from operating revenues, as they are costs passed through to customers. As a result, this measure represents the net revenues from the delivery of electricity across WPD's distribution network in the U.K. and directly related activities.

"Kentucky Adjusted Gross Margins" is a single financial performance measure of the electricity generation, transmission and distribution operations of the Kentucky Regulated segment, LKE, LG&E and KU, as well as the Kentucky Regulated segment's, LKE's and LG&E's distribution and sale of natural gas. In calculating this measure, fuel, energy purchases and certain variable costs of production (recorded in "Other operation and maintenance" on the Statements of Income) are deducted from operating revenues. In addition, certain other expenses, recorded in "Other operation and maintenance", "Depreciation" and "Taxes, other than income" on the Statements of Income, associated with approved cost recovery mechanisms are offset against the recovery of those expenses, which are included in revenues. These mechanisms allow for direct recovery of these expenses and, in some cases, returns on capital investments and performance incentives. As a result, this measure represents the net revenues from electricity and gas operations.

"Pennsylvania Adjusted Gross Margins" is a single financial performance measure of the electricity transmission and distribution operations of the Pennsylvania Regulated segment and PPL Electric. In calculating this measure, utility revenues and expenses associated with approved recovery mechanisms, including energy provided as a PLR, are offset with minimal impact on earnings. Costs associated with these mechanisms are recorded in "Energy purchases," "Other operation and maintenance," (which are primarily Act 129 and Universal Service program costs), "Depreciation" (which is primarily related to the Act 129 Smart Meter program) and "Taxes, other than income," (which is primarily gross receipts tax) on the Statements of Income. This measure represents the net revenues from the Pennsylvania Regulated segment's and PPL Electric's electricity delivery operations.

These measures are not intended to replace "Operating Income," which is determined in accordance with GAAP, as an indicator of overall operating performance. Other companies may use different measures to analyze and report their results of operations. Management believes these measures provide additional useful criteria to make investment decisions. These performance measures are used, in conjunction with other information, by senior management and PPL's Board of Directors to manage operations and analyze actual results compared with budget.

Reconciliations of adjusted gross margins for future periods are not provided as certain items excluded from Operating Income are inherently subject to change and are not significant.